

FAST FACTS

51,290
EMPLOYED IN
SECTOR

SOURCE: JOBSEQ Q4 2020

20

MAJOR BANKS & INSURANCE INVESTMENT
SERVICES FIRMS ON FORBES'
GLOBAL 500 LIST HAVE OPERATION
CENTERS IN JACKSONVILLE

2,600+

FINANCIAL SERVICES
ESTABLISHMENTS IN JACKSONVILLE

SOURCE: JOBSEQ 2020

The sector continues steady growth in Northeast Florida. Financial Services companies benefit from the region's excellence in financial services support, investment banking and mortgage sales. Jacksonville's strong broadband infrastructure, as well as 95+ nonstop daily flights for global connectivity, make it a prime hub for the Financial Services sector.

Our region employs more than 51,000 people in financial services. Top occupation groups include customer service representatives, tellers, financial services sales agents, first-line supervisors and loan officers. According to JOBSEQ (2020), the average annual wage for an occupation within the financial services sector is \$78,882.

Employment levels demonstrate that the financial industry was more competitive in the Jacksonville MSA than at the national average during the same period. The occupations below represent a sampling of financial services jobs at entry, mid and executive levels. Over the last ten years, there has been a nearly four percent positive annual change in employment in Financial Services

TOP REGIONAL EMPLOYERS (2020)

	No. of employees
BANK OF AMERICA – Banking and Investments	7,700
CITI – Consumer Finance	3,700
JPMORGAN CHASE – Mortgage	3,900
DEUTSCHE BANK – Investment Banking	2,250
TIAA BANK – Banking	1,500
WELLS FARGO – Banking	1,450
VYSTAR CREDIT UNION – Credit Union	1,410

Employment & Wages



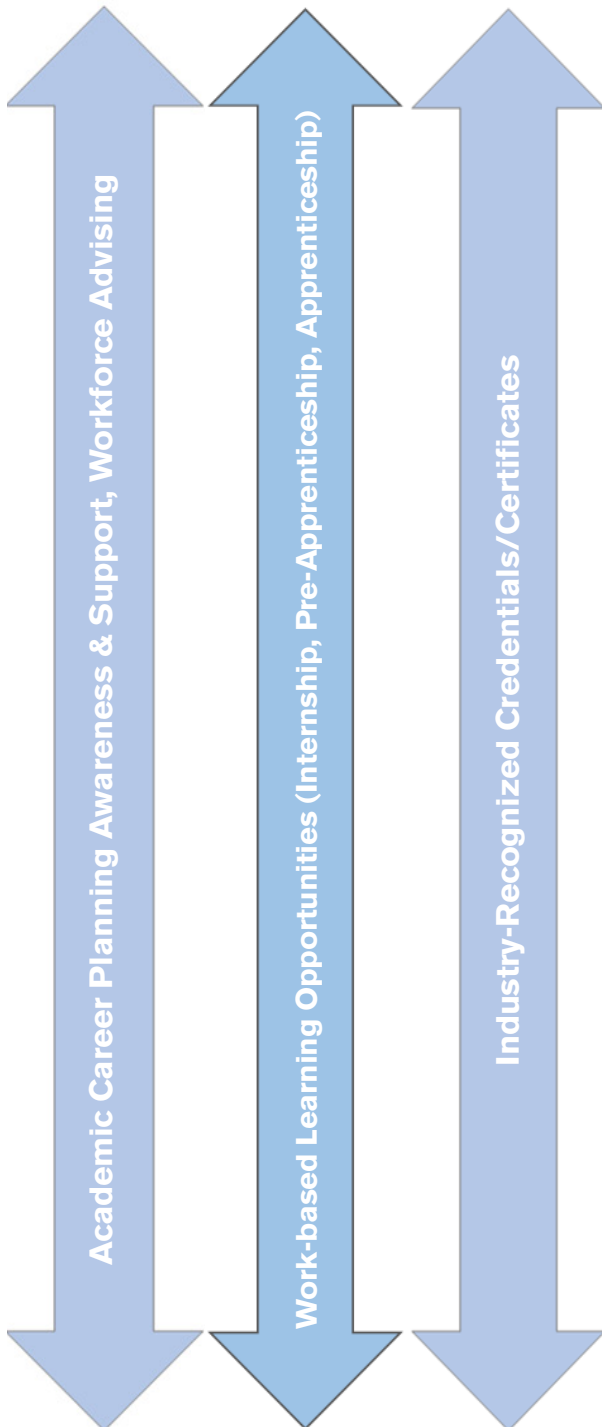
SOURCE: JOBSEQ 2020

TALENT PIPELINE



7 regional colleges & universities offering degree or certificate programs with **Financial Services** concentrations

- Edward Waters College
- Florida State College at Jacksonville
- Flagler College
- Jacksonville University
- Keiser University
- St. Johns River State College
- University of North Florida



Graduate Level

- Accountancy, Master of Accountancy (MAcc) ●
- Business Administration, MBA ●●●
- Management, Master of Science (MS) ●
- Business Analytics, MS ●
- Business Analytics, Graduate Certificate ●

Bachelor Level

- Finance, Bachelor of Business Admin. (BBA) ●●●●●
- Financial Planning, BBA ●
- Business Analytics, Bachelor of Science (BS) ●
- Organizational Management, BS ●
- Financial Services, BS ●
- Business Administration, BS ●●●
- Accounting, BS or BBA ●●●
- Business Management, BBA ●

Associate Level

- Business Administration ●●
- Accounting Technology ●●

Certificate Level

- Business Administration ●●
- Business Specialist ●●
- Insurance Adjuster ●
- Risk Management & Insurance ●

Entry Point:

VyStar Academy of Business and Finance available throughout region

Entry Point:

High school students enrolled in curriculum



17

VyStar Academy of Business programs spread across six school districts

As of Nov. 2020, VyStar has: provided

204

year-long paid internship opportunities across 7 school districts

Since 2012, VyStar has:

provided

1,356

internship opportunities to high school students

reached

65,345

students with financial education training

FINANCIAL SERVICES PATHWAY



Advanced Degree

- **Management Analysts** (\$79,300)
- **Accountants and Auditors** (\$66,100)
- **Financial Managers*** (\$129,000)

*Accept Bachelor's Degree w/ Master's preference

4-Year Degree

- **Service Sales Agents (Stock Brokers)** (\$61,680)
- **Loan Officers** (\$67,800)
- **Personal Finance Advisors** (\$108,900)
- **Claims Adjustors, Examiners and Investigators** (\$65,300)

2-Year Degree

- **Customer Service Representatives** (\$35,900)
- **Insurance Claims & Policy Processing Clerks** (\$40,600)
- **Loan Interviewers & Clerks** (\$46,300)
- **Brokerage Clerks** (\$59,800)

1 Year Certificate

- **Customer Service Representatives** (\$35,900)
- **Insurance Sales Agents** (\$62,500)
- **Tellers** (\$34,300)

High School Diploma

Wage data provided by JOBSEQ 2020, salary.com & USDOL Statistics

All salaries shown represent average annual wages.

This represents a sampling of programs currently being offered. Curriculum is subject to change.

»» REGIONAL EMPLOYERS- FINANCIAL SERVICES

BANK OF AMERICA 

Bank of America*
7,700 Employees

Florida Blue 

Florida Blue*
5,700 Employees



Citi*
3,700 Employees

JPMORGAN CHASE & CO.

JPMorgan Chase*
3,900 Employees

WELLS FARGO

Wells Fargo*
1,450 Employees

121 Financial Credit Union*
Aetna
Allstate
Ally Financial
Ameris Bank
BBVA*
Capital Bank
Citizens Property Insurance
CIT Group, Inc.*
Community First Credit Union*
Deutsche Bank*
ERC
Ernst & Young*
Federal Reserve Bank Branch*
Fidelity Investments*
Fidelity National Financial/FIS/Black Knight*
Fifth Third Bank*

Fortegra Financial
Harden*
IBERIABANK
Macquarie*
PNC Financial Services*
Prudential Financial
Regions*
SS&C Advent
Synovus Bank of Jacksonville*
TD Bank*
The Main Street America Group*
TIAA Bank*
Truist Financial*
U.S. Auto Credit Corporation
U.S. Bank
Voya Financial
VyStar Credit Union*

* JAXUSA Partnership Investor

JAXUSA Partnership works closely with **CareerSource Northeast Florida** to ensure that employers have the best assistance for any pertinent workforce needs. For more information, please contact:

JAXUSA TALENT DEVELOPMENT

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