



# **Scavenger Hunt questions**

By the end of these lessons, students should have the ability to:

- 1. Identify the targeted and support industries that exist in our region.
- 2. Understand educational programs and their corresponding occupations and wage potential.
- 3. Understand how to utilize tools to learn more about specific industry jobs in our 7 county region as well as where to search for them.

Directions: Go to EarnUp.org and look under Career Pathways. There, you'll find a library of reports on our region's targeted and support industries. Use these reports to answer the questions below. Questions are divided up based on specific industries in italics above each group of questions. Each question has a point value assigned next to it, as seen in bold.

# Life Sciences

1.	Name an occupation requiring an Associates Degree? (1 point)
2.	One in jobs in Northeast Florida are in life sciences. (1 point)  A. 127  B. 18  C. 8  D. None of the above.
3.	Fill in the blanks. Jacksonville has one of only three in the Nation. UF Health Proton Therapy Institute is only one of in the United States for cancer treatment. (2 points)
4.	Name two jobs on the Patient Side of Healthcare: (2 points)
5.	Name one interesting fact or observation from the Business Side of Healthcare Report: (1 point)
6.	In the Biomedical Industry Report, what surprised you about the industry? (1 point)
Techn	ology Services
7.	Name one of the top regional employers in Technology Services. (1 point)
8.	How much does a Software Engineer make in our region on average? (1 point)
9.	Describe two interesting aspects of Lex Walton's Success Story: (2 points)

# Advanced Manufacturing

10. What is an area of excellence in Advanced Manufacturing based on the Advanced Manufacturing Overview? (1 point)

- 11. From the Advanced Manufacturing Industry Report, what company in Palatka made a significant investment in their company and manufactures tissue paper and paper towels? (1 point)
- 12. What kind of work does Fleet Readiness Center SE do? (1 points)

### Financial Services

- 13. How many major banks and investment firms on Forbes Global 500 list exist in Jacksonville? (1 point)
- 14. What does a loan officer with a 4 year degree typically make in our region? (1 point)
- 15. Name two of the four educational institutions listed on the Financial Services Career pathway that offer a Bachelor level in Finance, Bachelor of Business Administration (BBA): (2 points)

Bonus: What is the intersection of Financial Services and Technology called? (1 point)

## Transportation & Logistics

- 16. What are two of the four modes of transportation that make the region an amazing hub? (2 points)
- 17. An Aircraft Mechanic/Service Tech in this region can expect to make \$\_\_\_\_\_ with a 2 year certificate in Aviation Airframe Mechanics. (1 point)
- 18. Name a Transportation & Logistics company in the region. (1 point)

## Corporate Operations

19. True or False: Over 150 + companies are headquartered in NEFL. (1 point)

#### Construction

20. What is an average wage for a Construction Manager in Northeast Florida? (1 point)

#### **Education**

21. What national, industry-recognized certificate can you earn in Early Childhood education? (Hint, it's referenced in a Success Story about Frank H. Peterson Academies. (1 point)

#### Public Service

22. What is the average wage for justice, order and public safety occupations? (1 point).

## **Agribusiness**

23. Complete this sentence: "Agribusiness is the largest industry in the region." (1 point).		
Real Estate		
24. True or false: The average wage for a Real Estate Broker in the Northeast Florida region is \$65,000. (1 point).		
Recreation & Hospitality		
25. What employer with 1,500 employees is shown as the Top Industry Employer on the Hospitality & Leisure Industry Report? (1 point).		
Social Services		
26. Name an example of a social service organization. (1 point)		
Entrepreneurship		
27. Name an organization in the region that assists emerging entrepreneurs. (1 point)		
The Arts		
28. Identify at least one Fast Fact about The Arts in the Jacksonville region. (1 point)		
Γotal points: Bonus point earned: Total points earned:		
Гotal points possible without Bonus: 33		
Γotal points possible with Bonus: 34		