Financial Services Pathway

TALENT PIPELINE

VyStar Academy of in 6 school districts with over 200 yearschool districts.

Regional colleges & universities offering degree or certificate programs with Financial Services (or related) concentrations

- Edward Waters College
- Florida State College at Jacksonville Jacksonville University
- Keiser University
- St. Johns River State College
- University of North Florida

Graduate Level

- Master of Accountancy (MAcc)
- Business Administration, MBA
- Management (MS)
- Business Analytics, MS
- Business Analytics, Graduate Certificate

ADVANCED DEGREE

- Financial Managers* (Avg. Annual Wage: \$1300)
- **Accountant/Auditor (\$600)**
- **Management Analysts** (\$00)
 - Accept Bachelor's Degree w/ Maser's preference

Bachelor Level

- Finance, Bachelor of Business Administration (BBA)
- Financial Planning, BBA
- Business Analytics, Bachelor of Science (BS)
- Organizational Management, BS
- Financial Services, BS
- Business Administration, BS
- Accounting, BS or BBA
 - Business Management, BBA

4-YFAR **DEGREE**

- **Service Sales Agents (Stock Brokers**) (Avg. Annual Wage: \$62,230)
- Loan Officers (\$600)
- **Personal Financial Advisors** (\$900)
- Claims Adjustors, Examiners & Investigators (\$600)

Associate Level

- Business Administration
- Accounting Technology



2-YEAR **CERTIFICATE**

- **Customer Service Representatives** (Avg. Annual Wage: \$37,200)
- **Insurance Claims & Policy Processing Clerks (\$00)**
- **Loan Interviewers & Clerks** (\$46.300)
- **Brokerage Clerks (\$500)**

Certificate Level

- Business Administration
- Business Specialist
- Insurance Adjuster
- Risk Management & Insurance

1-YEAR (OR LESS) CERTIFICATE

HIGH SCHOOL DIPLOMA

- **Customer Service** Representatives (Avg. Annual Wage: \$37,200)
- **Insurance Sales Agents** (\$64,200)
- Tellers (\$34,700)

Entry Point

High school students enrolled in related CTE academies such as VyStar Academy of Business and Finance or related curriculum



DATA PROVIDED BY JOBSEQ 2021, ONET.ORG, BLS.GOV AND SALARY.COM This represents a sampling of programs currently being offered. Curriculum is subject to change.

Academic Career Planning Awareness & Support, Workforce Advising, Faculty Mentoring On-the-job Training Hours, Internships, Related Work Experience

Select Regional Employers **Financial Services**















121 Financial Credit Union*

Aetna Deutsche Bank*

Allstate

Ernst & Young* Ally Financial

Ameris Bank Federal Reserve Bank

Branch* BBVA*

Bank of America*

Black Knight*

Capital Bank

Citizens Property Insurance

CIT Group, Inc.*

Community First Credit Union*

ERC

Fidelity Investments*

Fidelity National Financial,

Inc.*

First Florida Credit Union*

FIS*

Fifth Third Bank*

Fortega Financial

Harden*

IBERIABANK

Macquarie*

PNC Financial Services*

Prudential Financial

Regions*

SS&C Advent

Synovus Bank of

Jacksonville3

TD Bank*

The Main Street America

Group*

TIAA Bank*

Truist Financial*

U.S Auto Credit Corporation

U.S. Bank

Voya Financial

VyStar Credit Union*

Wells Fargo*

*JAXUSA Partnership

Investor

FIS Builds Headquarters in JAX

Gary Norcross, President and CEO of FIS Global said, "The combination of Jacksonville's business and family-friendly climate have been key success factors in attracting top talent to our company. It's this talent that enables us to advance the way the world pays, banks and invests. We are committed to Jacksonville, home of our global headquarters, and are excited to continue deepening our roots in the community."

- FIS, a Fortune 500 company, is one of the world's leading fintech companies. FIS acquired Worldpay, an E-Commerce leader in 2019
- FIS will have 1,800 employees in its Jacksonville global headquarters by 2029.



Earn Up is powered by JAXUSA Partnership, the private, nonprofit division of JAX Chamber that is Jacksonville's regional economic development initiative overseeing the efforts of the seven counties of Northeast Florida. Earn Up also works closely with CareerSource Northeast Florida to ensure that employers have the best assistance for any pertinent workforce needs. For more information, please contact:

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