



Scavenger Hunt questions

By the end of these lessons, students should have the ability to:

- 1. Identify the targeted and support industries that exist in our region.
- 2. Understand educational programs and their corresponding occupations and wage potential.
- 3. Understand how to utilize tools to learn more about specific industry jobs in our 7 county region as well as where to search for them.

Directions: Go to EarnUp.org and look under Career Pathways. There, you'll find a library of reports on our region's targeted and support industries. Use these reports to answer the questions below. Questions are divided up based on specific industries in italics above each group of questions. Each question has a point value assigned next to it, as seen in bold.

Life Sciences

1.	Name an occupation requiring an Associates Degree? (1 point)
2.	One in jobs in Northeast Florida are in life sciences. (1 point) A. 127 B. 18 C. 8 D. None of the above.
3.	Fill in the blanks. Jacksonville has one of only three in the Nation. UF Health Proton Therapy Institute is only one of in the United States for cancer treatment. (2 points)
4.	Name two jobs on the Patient Side of Healthcare: (2 points)
5.	Name one interesting fact or observation from the Business Side of Healthcare Report: (1 point)
6.	In the Biomedical Industry Report, what surprised you about the industry? (1 point)
Technology Services	
7.	Name one of the top regional employers in Technology Services. (1 point)

9. Describe two interesting aspects of Lex Walton's Success Story (not on the main page—Click "To

8. How much does a Software Developer make in our region on average? (1 point)

read additional spotlights, Click here"): (2 points)

Advanced Manufacturing

- 10. What is an area of excellence in Advanced Manufacturing based on the Advanced Manufacturing Overview? (1 point)
- 11. From the Advanced Manufacturing Industry Report, what company in Palatka made a significant investment in their company and manufactures tissue paper and paper towels? (1 point)
- 12. What kind of work does Fleet Readiness Center SE do? (1 points)

Financial Services

- 13. How many major banks and investment firms on Forbes Global 500 list exist in Jacksonville? (1 point)
- 14. What does a loan officer with a 4 year degree typically make in our region? (1 point)
- 15. Name two of the four educational institutions listed on the Financial Services Career pathway that offer a Bachelor level in Finance, Bachelor of Business Administration (BBA): (2 points)

Bonus: What is the intersection of Financial Services and Technology called? (1 point)

Transportation & Logistics

- 16. What are two of the four modes of transportation that make the region an amazing hub? (2 points)
- 17. An Aircraft Mechanic/Service Tech in this region can expect to make \$_____ with a 2 year certificate in Aviation Airframe Mechanics. (1 point)
- 18. Name a Transportation & Logistics company in the region. (1 point)

Corporate Operations

19. True or False: Over 150 + companies are headquartered in NEFL. (1 point)

Construction

20. What is an average wage for a Construction Manager in Northeast Florida? (1 point)

Education

21. What is an Area of Excellence in Educational Services according to the Industry Report? (1 point)

Public Service

22. What is the average wage for justice, order and public safety occupations? (1 point).

Agribusiness
23. True or False: "Florida's climate offers a longer growing season than other areas of the Country." (1 point).
Real Estate
24. True or false: The average wage for a Real Estate Broker in the Northeast Florida region is \$65,000. (1 point).
Recreation & Hospitality
25. Name a Top Industry employer seen on the Industry Report? (1 point).
Social Services
26. Name an example of a social service organization. (1 point)
Entrepreneurship
27. Name an organization in the region that assists emerging entrepreneurs. (1 point)
The Arts
28. Identify at least one Fast Fact about The Arts in the Jacksonville region. (1 point)
Total points: Bonus point earned: Total points earned:
Total points possible without Bonus: 33
Total points possible with Bonus: 34