



### Scavenger Hunt questions

*Directions: Go to EarnUp.org and look under Career Pathways. There, you'll find a library of reports on our region's targeted and support industries. Use these reports to answer the questions below. Questions are divided up based on specific industries in italics above each group of questions. Each question has a point value assigned next to it, as seen in bold.*

#### *Life Sciences*

1. Name an occupation requiring an Associate's Degree. **(1 point)**
2. One in \_\_\_\_\_ jobs in Northeast Florida are in health and life sciences. **(1 point)**
  - A. 127
  - B. 18
  - C. 8
  - D. None of the above.
3. Fill in the blanks. Jacksonville has one of only three \_\_\_\_\_ in the Nation. UF Health Proton Therapy Institute is only one of \_\_\_\_\_ in the United States for cancer treatment. **(2 points)**
4. Name two jobs on the Patient Side of Healthcare: **(2 points)**
5. Name one interesting fact or observation from the Business Side of Healthcare Report: **(1 point)**
6. In the Biomedical Industry Section, what surprised you about the industry? **(1 point)**

#### *Technology Services*

7. Name one of the top regional employers in Technology Services. **(1 point)**
8. How much does a Software Engineer make in our region on average? **(1 point)**
9. Describe two interesting aspects of Lex Walton's Success Story: **(2 points)**

#### *Advanced Manufacturing*

10. What is one area of excellence in Advanced Manufacturing based on the Manufacturing Overview? **(1 point)**
11. List two products that are produced in Northeast Florida. **(2 points)**
12. Which aviation and aerospace company selected Jacksonville for its new production facility at Cecil Airport? What product are they building? Where is the company Headquarters located? **(3 Points)**

### *Financial Services*

13. How many major banks and investment firms on Forbes Global 500 list exist in Jacksonville? **(1 point)**
14. What does a loan officer with a 4-year degree typically make in our region? **(1 point)**
15. Name two of the five educational institutions listed on the Financial Services Career pathway that offer a Bachelor level in Finance, Bachelor of Business Administration (BBA): **(2 points)**

**BONUS:** What is the intersection of Financial Services and Technology called? **(1 point)**

### *Transportation & Logistics*

16. What are two of the five subsectors of transportation & logistics that make the region an amazing hub? **(1 point)**
17. An Aircraft Mechanic/Service Tech in this region can expect to make \$\_\_\_\_\_ with a 2-year certificate in Aviation Airframe Mechanics. **(1 point)**
18. Name a Transportation & Logistics company in the region. **(1 point)**

### *Corporate Operations*

19. True or False: Over 150 + companies are headquartered in NEFL. **(1 point)**

### *Construction*

20. What is an average wage for a Construction Manager in Northeast Florida? **(1 point)**

### *Education*

21. What national, industry-recognized certificate can you earn in Early Childhood education? *Hint, it's referenced in the article titled, "Foundational Skills Establish Multiple Pathways."* **(1 point)**

### *Public Service*

22. What is the average wage for public service occupations in the region? **(1 point).**

### *Agribusiness*

23. Complete this sentence: "Agribusiness is the \_\_\_\_\_ largest industry in the region." **(1 point).**

### *Real Estate*

24. True or false: The average wage for a Real Estate Broker in the Northeast Florida region is \$65,000. **(1 point).**

*Recreation & Hospitality*

25. What employer with 1,500 employees is shown as the Top Industry Employer on the Hospitality & Leisure Industry Report? **(1 point)**.

*Social Services*

26. Name an example of a social service organization. **(1 point)**

*Entrepreneurship*

27. Name an organization in the region that assists emerging entrepreneurs. **(1 point)**

*The Arts*

28. Identify at least one Fast Fact about The Arts in the Jacksonville region. **(1 point)**

*Total points possible: 35*

*Bonus point earned: 1*

*Total points earned: 36*

*Make sure to take a copy of the Career Pathway postcard. We encourage you to distribute this to your students and share with other colleagues. This information is specific to our region and is helpful in showing our students opportunities right here at home.*

