



Scavenger Hunt questions

Directions: Go to EarnUp.org and look under Career Pathways. There, you'll find a library of reports on our region's targeted and support industries. Use these reports to answer the questions below. Questions are divided up based on specific industries in italics above each group of questions. Each question has a point value assigned next to it, as seen in bold.

Life Sciences

1. Name an occupation requiring an Associate's Degree? **(1 point)**
Dental Hygienist
Medical Sonographer
Radiologic Technician
Respiratory Therapist
Surgical Technologist
2. One in _____ jobs in Northeast Florida are in health and life sciences. **(1 point)**
A. 127
B. 18
C. 8
D. None of the above.
3. Fill in the blanks. Jacksonville has one of only three _____ in the Nation.
UF Health Proton Therapy Institute is only one of _____ in the United States
for cancer treatment. **(2 points)**
Mayo Clinics
Seven
4. Name two jobs on the Patient Side of Healthcare: **(2 points)**
Medical and Health Service Manager
Occupational Therapist
Physical Therapist
Substance Abuse and Behavioral Disorder Counselor
Dietician/Nutritionist
Occupational Therapist
Physical Therapist
Registered Nurse
Dental Hygienist
Medical Sonographer
Radiologic Technician
Respiratory Therapist
Surgical Technologist
Dental Assistant
Emergency Medical Technician
Home Health Aide/Nursing Aide
Licensed Practical Nurse
Medical Assistant
Paramedic
5. Name one interesting fact or observation from the Business Side of Healthcare Report: **(1 point)**
Comments will vary based on the student's perspective. They may comment on the multitude of jobs such as X ray tech or office manager that does not involve the

intense care to be provided to patients. They may comment on the need for tech, accounting, marketing jobs.

6. In the Biomedical Industry Section, what surprised you about the industry? (1 point)
Examples will vary and may include:

Surprise that this subset of the industry is existing and thriving here in NEFL.
Interest in the types of work environments associated with the industry.
That Mayo sent stem cells into space to eventually treat stroke patients.
Stem cells could be grown in space, possibly faster and without a safety risk to humans.
Lung perfusion technology is happening in Jacksonville.

Technology Services

- Name one of the top regional employers in Technology Services. **(1 point)**

AT&T

ICE

Availity

Web.com

FIS
- How much does a Software Engineer make in our region on average? **(1 point)**
\$129,100
- Describe two interesting aspects of Lex Walton's Success Story: **(2 points)**
Lex's Success Story is not on the home screen but can be seen when you click "To read additional spotlights, click here."
Subjective responses. Items mentioned could include:

Attended Wolfson's VyStar Academy
Was a Teller making \$10 per hour
Attended FSCJ for AS and BS degrees funded by CSNEFL
Worked for VyStar for 8 years, new job every 1-3 years
Production and Application Support
Be curious and research companies

Advanced Manufacturing

10. What is one area of excellence in Advanced Manufacturing based on the Manufacturing Overview? **(1 point)**
Answer could be any of the following:

Aircraft and Aviation components
Aerospace and Defense Maintenance and Repair
Metal Products and Machinery
Agribusiness

11. List two products that are produced in Northeast Florida. **(2 points)**

Answers may include any variety of the following:

Contact Lenses
Coffee
Medical Devices
Solar Panels

Aircraft/Aircraft Engines
Wire Rods
Windows

12. Which aviation and aerospace company selected Jacksonville for its new production facility at Cecil Airport? What product are they building? Where is the company Headquarters located? **(3 Points)**

Otto Aviation; Phantom 3500; Jacksonville.

Financial Services

13. How many major banks and investment firms on Forbes Global 500 list exist in Jacksonville? **(1 point)**

20+

14. What does a loan officer with a 4-year degree typically make in our region? **(1 point)**

\$82,800

15. Name two of the five educational institutions listed on the Financial Services Career pathway that offer a Bachelor level in Finance, Bachelor of Business Administration (BBA): **(2 points)**

Edward Waters University
Flagler College
Florida State College at Jacksonville

Jacksonville University
Keiser University

BONUS: What is the intersection of Financial Services and Technology called? (1 point)
Fintech

Transportation & Logistics

16. What are two of the five subsectors of transportation & logistics that make the region an amazing hub? **(1 point)**

Any two of the five are acceptable:

Railway
Air
Maritime/Port

Road
Shipping/Warehouse

17. An Aircraft Mechanic/Service Tech in this region can expect to make \$_____ with a 2-year certificate in Aviation Airframe Mechanics. **(1 point)**
\$71,200

18. Name a Transportation & Logistics company in the region. **(1 point)**

Any company shown on the industry report, in the video, or as part of the clickable links is acceptable. Examples:

CSX

Tote Maritime

Crowley

Suddath

UPS

KeHE

JAXPORT

Wayfair

Walmart

Jacksonville Transportation
Authority (JTA)

Corporate Operations

19. True or False: Over 150 + companies are headquartered in NEFL. **(1 point)**

True

Construction

20. What is an average wage for a Construction Manager in Northeast Florida? **(1 point).**

\$117,200

Education

21. What national, industry-recognized certificate can you earn in Early Childhood education? *Hint, it's referenced in the article titled, "Foundational Skills Establish Multiple Pathways."* **(1 point).**

National Childhood Development Associate (CDA) certification.

Public Service

22. What is the average wage for public service occupations in the region? **(1 point).**

\$73,248

Agribusiness

23. Complete this sentence: "Agribusiness is the _____ largest industry in the region." **(1 point).**

7th

Real Estate

24. True or false: The average wage for a Real Estate Broker in the Northeast Florida region is \$65,000. **(1 point).**

False. It is \$77,500.

Recreation & Hospitality

25. What employer with 1,500 employees is shown as the Top Industry Employer on the Hospitality & Leisure Industry Report? **(1 point).**

Answers may include:

Omni Amelia Island

Ritz-Carlton

Ponte Vedra Inn
Hyatt

Mariott Sawgrass

Social Services

26. Name an example of a social service organization. **(1 point)**

Answers may include:

Nemours Foundation
Boys and Girls Club of NEFL
United Way of NEFL

Wounded Warrior Project
Hubbard House

Entrepreneurship

27. Name an organization in the region that assists emerging entrepreneurs. **(1 point)**

Answer may include:

Beaver Street Enterprise Center
JAX Bridges
NextUp JAX

PS27
Women Business Center/Chamber
Foundation

The Arts

28. Identify at least one Fast Fact about The Arts in the Jacksonville region. **(1 point)**

Answers may include:

5+ Art Walks
40+ Art Galleries
67 Public Art Pieces

Total points possible: 35

Bonus point earned: 1

Total points earned: 36

Make sure to take a copy of the Career Pathway postcard. We encourage you to distribute this to your students and share with other colleagues. This information is specific to our region and is helpful in showing our students opportunities right here at home.

