

Business Behind the Breakthroughs

Most people associate health care with familiar players—doctors and nurses. However, the positions in this industry vary across many different sectors. **Life sciences organizations require expertise from individuals in IT, human resources, office management, marketing, finance and more.**

The life sciences industry depends on a wide range of business professionals to support research, healthcare and innovation.

Career opportunities can be found in hospitals, research laboratories, biotechnology companies, pharmaceutical manufacturers and medical device firms, with roles ranging from finance, operations, marketing, human resources, supply chain, project management and information technology.

As the industry continues to grow and evolve, business professionals play a critical role in helping organizations operate efficiently, bring new products to market and improve patient care.

The occupations shown below represent a cross-section of entry-, mid- and executive-level positions.

FAST FACTS

131,900+ employed in
Life Sciences in JAX

Over 5,000 life sciences
establishments in the region

\$77,800 average wage
per worker in Northeast Florida

TOP EMPLOYERS IN THE REGION



5,000 employees



900 employees



3,500 employees



15,000 employees



10,900 employees



3,250 employees



5,050 employees



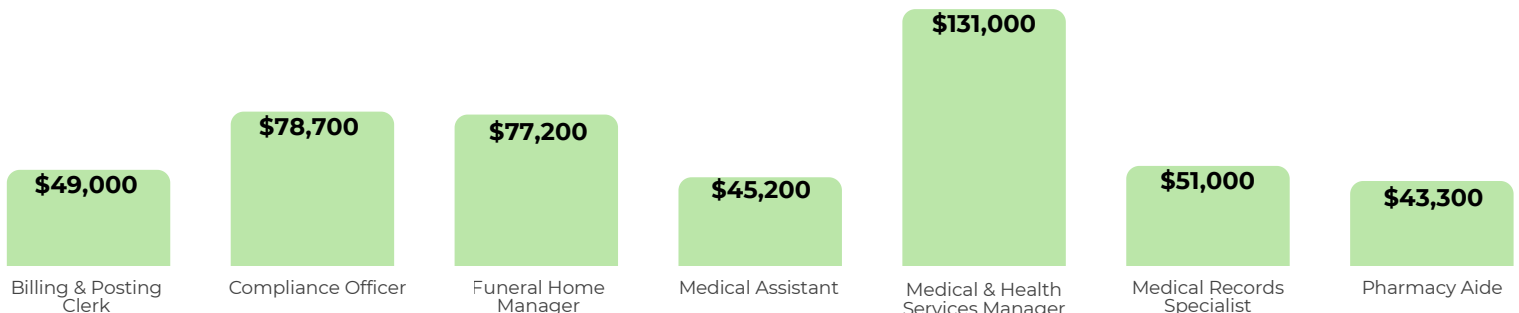
5,700 employees



4,300 employees

AVERAGE WAGES

Entry-Senior Level



Source: JobsEQ, 2026

Talent Pipeline

Regional colleges & degree/certificate programs with Life Sciences (or related) concentrations

- Edward Waters University
- Florida State College at Jacksonville
- Jacksonville University
- Keiser University
- St. Johns River State College
- University of North Florida
- Flagler College
- University of Florida (Graduate Campus)

Graduate Level

- Business Administration in Healthcare Management (DBA)
- Health Administration (MHA or DHA)
- Health Informatics (MS)

ADVANCED DEGREE

- Biostatistician **(\$119,500)**
- Healthcare Data Analyst **(\$109,200)**
- Medical & Health Services Manager **(\$131,000)**

Bachelor Level

- Biology or Biological Sciences (BS)
- Healthcare Management (BHM)
- Health Science - Public Health (BSH)

4-YEAR DEGREE

- Biological Technician **(\$55,700)**
- Assistant Administrator of Operations **(\$79,800)**
- Compliance Officer **(\$78,700)**
- Healthcare Consultant **(\$92,400)**

Associate Level

- Funeral Services (AS)
- Health Information Technology (AS)
- Health Navigator (AS)
- Health Services Administration or Management (AA or AS)
- Medical Administrative Billing & Coding (AS)
- Medical Assisting (AS)
- Medical Office Administration

2-YEAR DEGREE

- Health Information Technologist **(\$83,100)**
- Funeral Home Manager **(\$77,200)**
- Medical Assistant **(\$45,200)**
- Medical Records Specialist **(\$51,000)**

Certificate Level

- Healthcare Navigator Specialist
- Medical Assisting
- Medical Information Coder/Biller
- Office Management Medical Office

1 YEAR (OR LESS) CERTIFICATE

- Billing & Posting Clerk **(\$49,000)**
- Patient Care Coordinator **(\$42,900)**
- Patient Representative **(\$59,000)**
- Pharmacy Aide **(\$43,300)**
- Medical Assistant **(\$45,200)**

Entry Point

- High school students enrolled in any **one of 35** related Career and Technical Education (CTE) academies or curriculum. This also includes certification opportunities.

HIGH SCHOOL DIPLOMA

- Certified Nursing Assistant (CNA) **(\$40,600)**

DATA PROVIDED BY JOBSEQ 2026, ONET.ORG, BLS.GOV AND INDEED.COM
This represents a sampling of programs currently being offered. Curriculum is subject to change.

SELECT REGIONAL EMPLOYERS - BIOMEDICAL

Ascension St. Vincent's*+
Baptist Health*+
Baptist MD Anderson
Cancer Center
Brooks Rehabilitation*+
Florida Blue*+

Formativ Health
HCA Florida Healthcare*+
Johnson & Johnson Vision*+
KLS Martin Group
Mayo Clinic*+

Meclabs Institute
McKesson
Medtronic+
Nemours Children's Clinic+
UF Health Jacksonville+
Zimmer Biomet+

**JAXUSA Partnership Investor/ +JAX Chamber Member*

To view full list of investors, visit jaxusa.org.

JAX REGION ATTRACTS TOP SCIENTISTS AND COMPANIES

If you're interested in STEM and like to think critically about process, study outcomes and make an impact on individual or global public health, consider the biomedical industry. This industry involves understanding the big picture consequences of processes that occur at the smallest cellular or molecular level. According to BioFlorida.com, **"Florida's bioscience industry is developing breakthrough discoveries and therapies that have the ability to propel the industry and improve the quality of life for Americans across the country."**

BUSINESS IS BOOMING IN THE JACKSONVILLE REGION: GUIDEWELL POWERS THE BUSINESS OF HEALTHCARE

GuideWell is a not-for-profit mutual holding company headquartered in Jacksonville and the parent organization of Florida Blue. The company is transforming healthcare through health insurance, care delivery, technology, data analytics and consumer engagement, serving millions of members across the country.

GuideWell offers careers in business strategy, finance, information technology, data analytics, cybersecurity, marketing, human resources and healthcare operations, demonstrating the wide range of opportunities available within the life sciences industry. Professionals across these fields work together to improve the healthcare experience and develop innovative health solutions.

As one of Jacksonville's largest employers, GuideWell continues to strengthen the region's life sciences ecosystem while creating rewarding career opportunities across a variety of disciplines.



JAXUSA TALENT DEVELOPMENT

Dr. Anna Lebesch, Senior Vice President
(904)366-6651 or alebesch@jaxusa.org

Earn Up is powered by JAXUSA Partnership, the private, nonprofit division of JAX Chamber that is Jacksonville's regional economic development initiative overseeing the efforts of the seven counties of Northeast Florida. Earn Up also works closely with CareerSource Northeast Florida to ensure that employers have the best assistance or any pertinent workforce needs.