

Impact an Individual, Impact the Community

A career in social services is not only a good way to get involved in your community, but it also allows you to give back and leave a positive impact. This industry also gives you the opportunity to work in various different environments. From schools to offices, there are many options to explore. Many times, these roles come with visibility in your community and the ability to impact people's lives.

A multitude of jobs exist in this sector, from addressing specific individual concerns to needs of groups within a community. Occupations in this field include therapists, counselors, managers, social workers and community outreach. Positions can also be found within other fields such as history, communications and political science. Some positions may be funded through government specific grants to address local issues such as food insecurity, homelessness or substance abuse while others are embedded in hospitals and school systems.

If you are passionate about bettering your community and making an impact on others, dive into this industry report to learn more.

FAST FACTS

Approximately **15,700** employed in Social Assistance in the region

Services range from children, veterans, unemployed, elderly and persons with disabilities

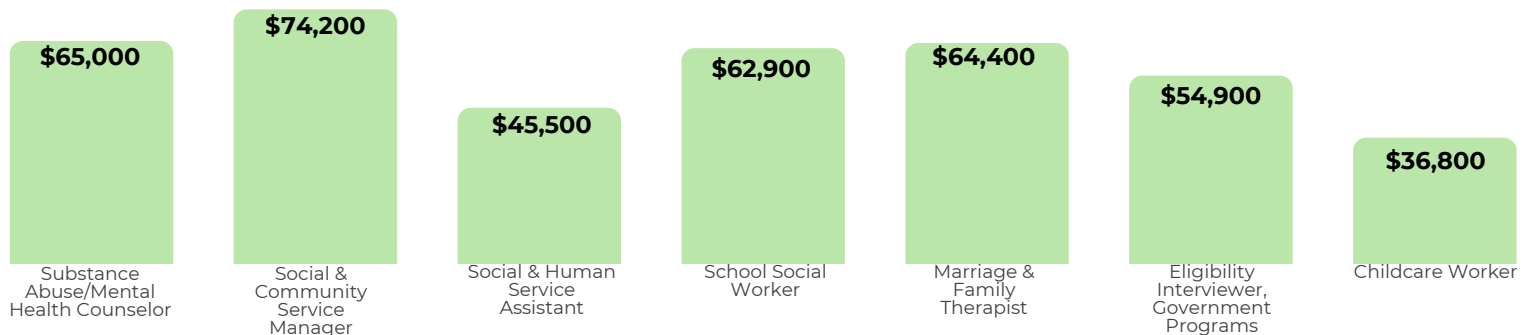
Over **4,000 jobs added** in Social Assistance in the last decade

TOP EMPLOYERS IN THE REGION



AVERAGE WAGES

Entry-Senior Level



Source: JobsEQ, 2026

Talent Pipeline

Regional colleges & degree/certificate programs with Social Services (or related) concentrations

- Edward Waters University
- Florida State College at Jacksonville
- Jacksonville University
- Keiser University
- St. Johns River State College
- University of North Florida
- Flagler College
- University of Florida (Graduate Campus)

Graduate Level

- Clinical Mental Health Counseling (MCHC or MS)
- Psychiatric Mental Health Nurse Practitioner (PMHNP or Post-Grad Certificate)
- Social Work (MSW)
- Education of the Deaf and Hard of Hearing (MA)
- Education, Policy and Advocacy (MA)
- Psychology or Psychological Science (MS)

ADVANCED DEGREE

- Mental Health & Substance Abuse Social Worker **(\$57,800)**
- Substance Abuse and Mental Health Counselor **(\$65,000)**
- Marriage and Family Therapist **(\$64,400)**
- Social Workers, all other **(\$66,000)**

Bachelor Level

- ASL Minor
- Human Services (BS)
- Interdisciplinary Studies (BS or BA)
- Organizational Management
- Psychology (BS or BA)
- Social Work (BSW)
- Social and Human Services
- Sociology

4-YEAR DEGREE

- Social and Community Service Manager **(\$80,200)**
- School Social Worker **(\$62,900)**
- Interpreter/Translator **(\$70,100)**
- Residential Advisor **(\$43,200)**
- Rehabilitation Counselor **(\$45,800)**

Associate Level

- ASL/English Interpreting (AS)
- Business Administration (AS or AA)

2-YEAR DEGREE

- First Line Supervisor of Office and Administrative Support Workers **(\$62,700)**

Entry Point

- Psychology, Sociology, History or Languages (e.g., ASL or Spanish) courses.

HIGH SCHOOL DIPLOMA

- Eligibility Interviewer, Government Programs **(\$54,900)**
- Social and Human Services Assistant **(\$45,500)**

DATA PROVIDED BY JOBSEQ 2026, ONET.ORG, BLS.GOV AND INDEED.COM
This represents a sampling of programs currently being offered. Curriculum is subject to change.

REGIONAL JOB OPPORTUNITIES IN SOCIAL SERVICE

Human Service Assistant

Social Worker

Rehabilitation Counselor

Volunteer Coordinator

School Counselor

Marriage and Family Therapist

Substance Abuse Counselor

Grant Writer/Manager

Social & Community Service Manager

Project Management Specialist

Community Outreach Coordinator

Social Service Specialist

Mental Health Social Worker

Case Manager

Mental Health Counselor

Program Manager

Social & Community Service Manager

Residential Advisor

CAREERSOURCE NORTHEAST FLORIDA SPOTLIGHT

CareerSource NEFL is the workforce development organization for the Northeast Florida region. CareerSource NEFL forges working partnerships with local communities, elected officials, business, labor and education leaders to improve workforce education, employment and training opportunities in Baker, Clay, Duval, Nassau, Putnam and St. Johns counties.

Their mission is to connect workers to jobs and businesses to talent they need to thrive. As a result, they offer tremendous social assistance services in NEFL. Check them out at

<https://careersourcenortheastflorida.com/about/>



JAXUSA
PARTNERSHIP

CareerSource
NORTHEAST FLORIDA

JAXUSA TALENT DEVELOPMENT

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Earn Up is powered by JAXUSA Partnership, the private, nonprofit division of JAX Chamber that is Jacksonville's regional economic development initiative overseeing the efforts of the seven counties of Northeast Florida. Earn Up also works closely with CareerSource Northeast Florida to ensure that employers have the best assistance or any pertinent workforce needs.